

**Join**, because we lead.  
**Get involved**, so you stay ahead.

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# MEMBERSHIP

**Associated Builders and Contractors of Metro Washington**

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**Political Advocacy:** Protecting your right to work.

**Business Development:** Providing services that help you do business.

**Education and Training:** Educating all members of the construction industry.

**Membership:** Fostering a local community more than 500 members strong.



## WHO WE ARE

Representing more than 500 member firms in Washington, DC, Montgomery County and Prince George's County, Associated Builders and Contractors of Metro Washington is the leading construction association in the metropolitan area.

As a member of our chapter you are linked to more than 500 member companies in our region, 1,500 state-wide and nearly 20,000 industry companies nationally. We are the largest commercial construction organization in the area and one of the largest in the country.

ABC of Metro Washington represents the entire merit shop construction team from general and specialty contractors to suppliers and industry associates. We take a holistic approach to our member services, spanning political advocacy, education and business development as well as benefit programs that add value to every type of business in our industry.

Our adept Board of Directors keep their fingers on the pulse of the industry, driving trends in the association that ensure our services are relevant and useful. With 13 active committees strengthening our mission, we are a driving force in the metropolitan area construction industry, fighting for our members and their right to work in our region.

**We proudly represent you.**

*Fortune Magazine ranks ABC as one of the 50 most influential organizations in the nation.*

## POLITICAL ADVOCACY

**In Maryland there have only been one state project and one local project with PLA requirements, a true testament to our political success.**

90% of the entire construction workforce in our area is merit-based. Legislation is constantly introduced that restricts merit-based companies from participating in publicly-funded projects, reserving public work for 10% of the construction workforce. ABC fights this legislation daily on our members' behalf by building relationships with elected officials, lobbying against unfavorable legislation, staying at the forefront of the legislative arena and battling all threats to merit construction.

Our association allocates significant resources to aggressively protect our members' right to do business in our area. Legislation such as Project Labor Agreements (PLAs) and DC First Source Law hinder your ability to win work. We fight this legislation on our members' behalf and as a result of our efforts, defeat proposals outright or greatly minimize the impact it will have on the merit construction industry. In Maryland there have only been one state project and one local project with PLA requirements; a true testament to our political success.

**The collective voice of our members is much greater than just yours alone.**



## EDUCATION

ABC believes that education is the key to our industry's progression, safety in the workplace and, most importantly, investment in our future. Our association provides educational services applicable to anyone in construction, from accountants to managers, owners and tradesmen. Annually, we offer seminars on more than 60 topics and accredited classes spanning 12 trades from introductory to professional certification levels at our ABC CraftMasters Training Academy. We also partner with five colleges and universities in our region to provide support to students entering the construction industry. Through initiatives with partnering schools, we have awarded more than **\$250,000** in scholarships to students in our region, giving our future workforce new opportunities. All-in-all, ABC's educational resources provide professional enrichment opportunities for you and anyone in your company.

**Over the years Shapiro & Duncan has turned to ABC CraftMasters Training to train well over 100 of our employees in apprenticeship programs, license preparation, and skilled trade courses. CraftMasters continues to meet our needs by providing top notch training!** - Sheldon Shapiro, CEO, *Shapiro & Duncan, Inc.*

**Our educational initiatives secure the future of your industry.**

## BUSINESS DEVELOPMENT

ABC understands the importance of developing relationships within the industry. As such we offer dynamic platforms for you to interact with industry professionals and showcase your brand. We offer nearly 175 programs annually for you to interact with industry peers. Examples include the following:

- monthly networking events • awards programs
- golf outings • LSDBE/CBE programs • round-tables
- committee meetings • sponsorship opportunities

We encourage the concept of members using members and as a member, provide tools to link you to hundreds of construction companies in your area.

**I attend as many ABC events as possible, regardless of venue. Being in the same room with clients and peers to learn as much as I can is the draw. I never fail to learn something at an ABC event.**

- John Livingston, *Manganaro Midatlantic, LLC*

**You are linked to thousands of individuals ready for business, just like you, through ABC.**



Photos by Thiel Harryman, a project engineer for Nova Grup - Underground Construction Co., Inc.; a joint venture on the Pt. Loma Fuel Storage Facilities at Naval Base Piont Loma, San Diego



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